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Defibtech named one of Connecticut's fastest-growing tech companies

Making affordable and easy-to-use defibrillators leads to rapid revenue growth

GUILFORD, Conn.--(BUSINESS WIRE)--Defibtech has been named to the Connecticut Technology Council's inaugural UHY LLP Tech Top 40, a celebration of Connecticut's 40 fastest-growing companies. Defibtech was one of the five fastest-growing companies in the program's life sciences category. Last year, Defibtech was named the number one fastest-growing technology company in Connecticut and the seventh fastest-growing technology company in North America by Deloitte & Touche, one of the nation's leading professional services organizations.

Defibtech designs and manufactures automated external defibrillators (AEDs), which can revive victims of sudden cardiac arrest. Health experts estimate that sudden cardiac arrest kills more than 325,000 people each year in the United States alone.

Defibtech's president Gintaras Vaisnys co-founded the company with fellow Yale graduate, cardiac surgeon Dr. Glenn W. Laub, the company's CEO. "Our goal from the start was to design and manufacture an AED that's affordable and easy to use. By achieving this goal, we have made thousands of our AEDs ready and available to save lives," Vaisnys said.

Defibtech's Lifeline™ and ReviveR™ defibrillators can be found in public access areas, workplaces, police and fire vehicles, schools and churches, health clubs, and other locations. The Defibtech AED's audible voice prompts, which guide users during rescues, are available in 13 different languages. Defibtech AEDs have been deployed in more than 25 countries – the United States, Canada, China, India, Australia, and other nations in Europe, Asia, South America and Africa.

A few weeks ago, Defibtech won its third Connecticut Quality Improvement Award (CQIA) Innovation Prize. CQIA recognized two Defibtech AED training devices: the stand-alone trainer AED and the training kit, which allows a Defibtech AED to be converted into an AED training device. The Defibtech AED's outstanding design was recognized by The Museum of Modern Art in New York (MoMA), which selected the Lifeline to be in its "SAFE: Design Takes On Risk" exhibit. The Defibtech AED also received the Medical Design Excellence Award, presented by Medical Device & Diagnostic Industry magazine, and the Industrial Design Excellence Award, presented by the Industrial Designers Society of America and Business Week magazine.

For more information on the UHY LLP Tech Top 40 and/or the Connecticut Technology Council (CTC), please visit the CTC's website at www.ct.org. The CTC is Connecticut's industry association for the technology sector. UHY LLP is a licensed independent CPA firm.

About Defibtech

Defibtech relentlessly pursues one goal: making the best automated external defibrillators (AEDs) in the world at affordable prices. Defibtech designs and manufactures the FDA-approved Lifeline® and ReviveR(TM) brand AEDs and related accessories including pediatric defibrillation pads. Defibtech's products and services, including DefibtechMD, are sold through its network of distribution partners in the United States and around the world. Founded in 1999, Defibtech is headquartered in Guilford, Conn., and manufactures all of its defibrillators in the United States in a state-of-the-art ISO-9001 certified facility. The company also has CE Marking approval and ISO 13485 certification. For more information about Defibtech and its products, visit www.defibtech.com or call 1-866-DEFIB-4-U (1-866-333-4248).